

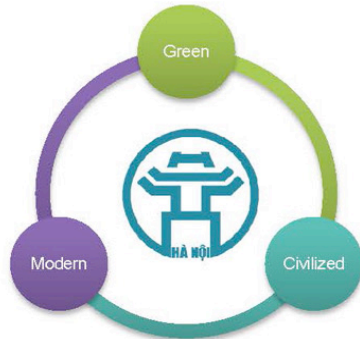
HA NOI - INVESTMENT POTENTIAL & OPPORTUNITIES

Hanoi, located on the banks of the Red River, is one of the most ancient capitals in the world, where travellers can find well-preserved colonial buildings, ancient pagodas, and unique museums within the city centre. A great place to explore on foot, this French-colonial city is also known for its delectable cuisine, vibrant nightlife, silks and handicrafts, as well as a multi-cultural community that's made up of Chinese, French and Russian influences.

The capital of the Socialist Republic of Vietnam.

- The country's center for politics, culture and science and technology.
- The country's hub of economic and international trade.
- 30 districts, towns
- 584 wards, communes

Socio-economic development strategy



Targets to 2020

8,5-9,0%

• Average GRDP for 2016-2020 period

6.700-6.800USD

• GRDP per capita

110-114 tỷ USD

• Social investment capital for 2016-2020 period

Development Orientations

- Services
- Industry and construction
- Agriculture
- Business development and restructuring of State enterprises

Hi-tech, smart tech, supporting industry

Agriculture

Environment protection, infrastructure construction

Culture, society, sports, healthcare

Industries entitled to investment incentives

Industries entitled to special incentives

Industries entitled to incentives

Technology, electronic, mechanical engineering, material manufacturing, IT

Agriculture

Environment protection, infrastructure construction

Education, culture, society, sports, healthcare

Other industries

8.0-9.0%/year

• Export growth for 2016-2020 period

5.0%/year

• Import growth for 2016-2020 period

13.0%/year

• Value-added growth of trade for 2016-2020 period

17-19%

• Value-added proportion of trade in GRDP of Hanoi for 2016-2020 period

17-18%/year

• Growth of total goods retail and social services for 2016-2020 period

40%

• Proportion of modern retail in 2020

Tourism towards 2020:

30 million tourists

* 5.7 million international tourists

* 24.3 millions domestic tourists

**Safe
Friendly
Qualified
Attractive**

60 - 65%
room capacity

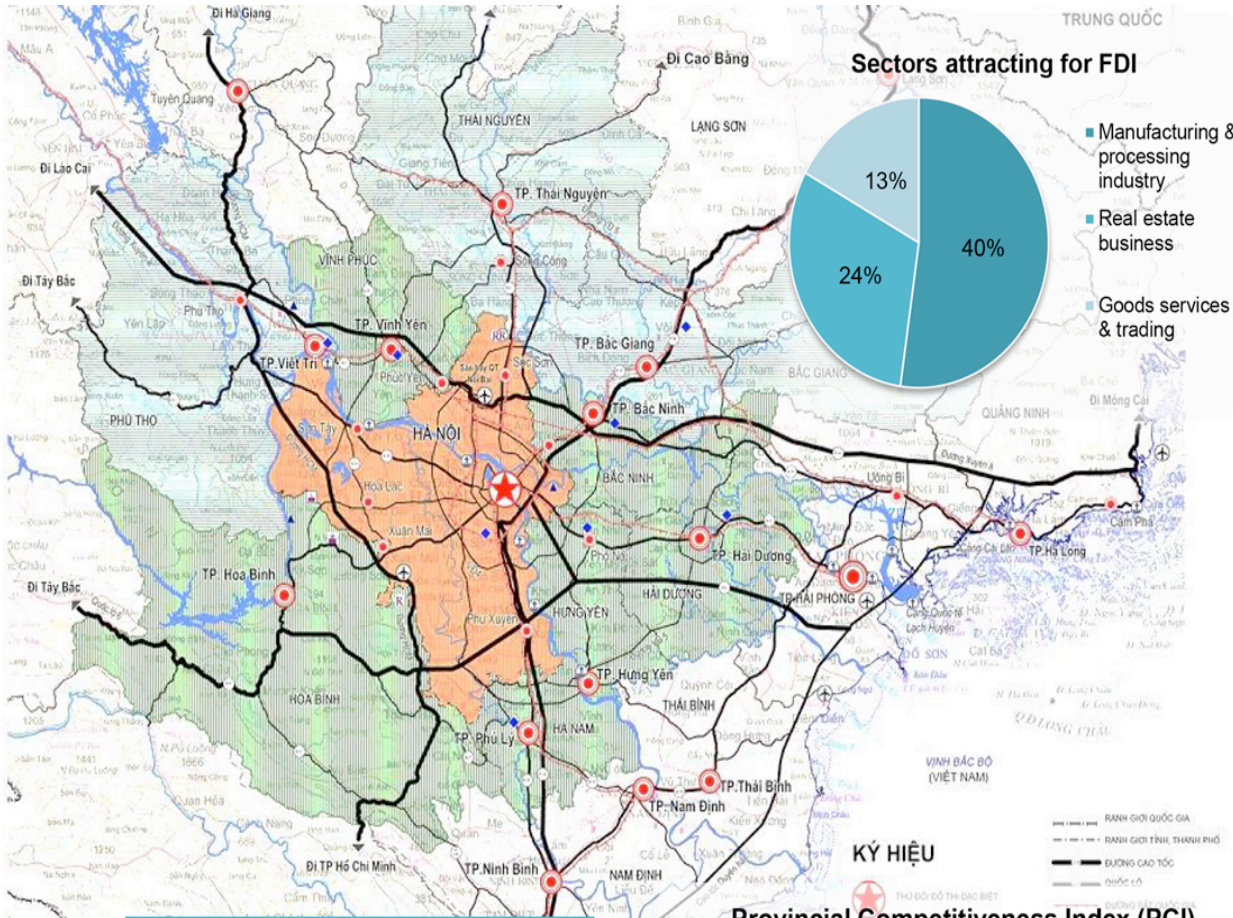
100%
trained tourism
staff

Revenue form
tourists:
120,000
billion VND

Key economic
sector

Sustainable
development

Development of
the Capital
tourism
together with
international
and domestic
tourism



- Advantages**
- Stable and safe investment environment
 - Market potential and investment opportunities
 - Synchronized infrastructure
 - Knowledgeable human resource
 - Experience of international integration
 - Municipal government's commitment to accompany with investors and enterprises



Import 20,7%
 Export 12,1%

Compared with the same period of 2016

Accumulated figures for the first 6 months of 2017