



# Program

## Online Business Mission to France

*Skolkovo Innovation Center*  
*June 16-18<sup>th</sup>, 2020*  
*Official Language: English*

June 16

### Webinar: Country Panorama

Please, join [ZOOM link](#)

#### Opening remarks

**10:00 – 10:05 Paris**  
11:00 – 11:05 Moscow

*Victoria Astranina, Director of International Cooperation Department of the Skolkovo Foundation*  
*Mikhail Makarov, Trade Representative of the Russian Federation in France*

#### Presentation on French Market

**10:05– 10:15 Paris**  
11:05 – 11:15 Moscow

*Mikhail Makarov, Trade Representative of the Russian Federation in France*

#### Workshop “How to scale your startup in France”

**10:15 – 10:45 Paris**  
11:15 – 11:45 Moscow

*Alexandre Zapolsky, President of LINAGORA*

#### Workshop “Steps for doing business in France”

**10:45 – 11:00 Paris**  
11:45 – 12:00 Moscow

*Vassily Zvonov, Partner, Mazars*

#### Introduction of the Relations Between Skolkovo and Val d'Oise County (Paris Region)

**11:00 – 11:05 Paris**  
12:00 – 12:05 Moscow

*Jean-François Benon, Managing Director of the Val d'Oise Development and Attractiveness Agency (CEEVO)*



**11:05 – 11:15 Paris**  
12:05 – 12:15 Moscow

**Presentation**

*Elisabeth Le Masson, Delegate for Economic promotion and jobs creation, Groupe ADP*

**11:15 – 11:25 Paris**  
12:15 – 12:25 Moscow

**Workshop “What can tech start-ups reap in the Paris region?”**

*Thomas Fauvel, DeepTech Industry Expert, Choose Paris Region*

**11:25 – 11:35 Paris**  
12:25 – 12:35 Moscow

**Workshop “Opportunities for startups in France”**

*Nadia Benallal, General Delegate of La French Tech Paris-Saclay*

**11:35 – 11:45 Paris**  
12:35 – 12:45 Moscow

**Workshop “High-tech trends of French market”**

*Dmitri Demidenko, Vice-President of the French-Russian Chamber of Commerce*

*Adrien Daniere, President, Nauka Innov*



**Contact person:**

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June 17

## Presentation of Russian Tech Companies

Please, join [ZOOM link](#)

**10:00 – 10:05 Paris**

11:00 – 11:05 Moscow

### Opening Remarks

*Arkady Dvorkovich, Chairman, Skolkovo Foundation*

*Pierre Levy, French Ambassador to Russia (TBC)*

**10:05– 10:10 Paris**

11:05 – 11:10 Moscow

Introduction to Rules of Engagement

**10:10 – 10:20 Paris**

11:10 – 11:20 Moscow

**Presentation “3DEXPERIENCE lab: how to be successful globally”**

*Frederic Vacher, Head of Innovation, Dassault Systèmes*

### PITCH SESSIONS

**10:20 – 12:30 Paris**

11:20 – 13:30 Moscow

*Digital Tech*

10 projects ([see the list](#))

*Transport & Logistics*

7 projects ([see the list](#))

**12:30 Paris**

13:30 Moscow

Closing Remarks by Organizers

June 18

## Online Matchmaking

**10:00 – 13:00 Paris\***

11:00 – 14:00 Moscow

**B2B meetings between Skolkovo projects and French companies**

30 minutes per meeting

*\*Time is subject to change.*



**Contact person:**

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